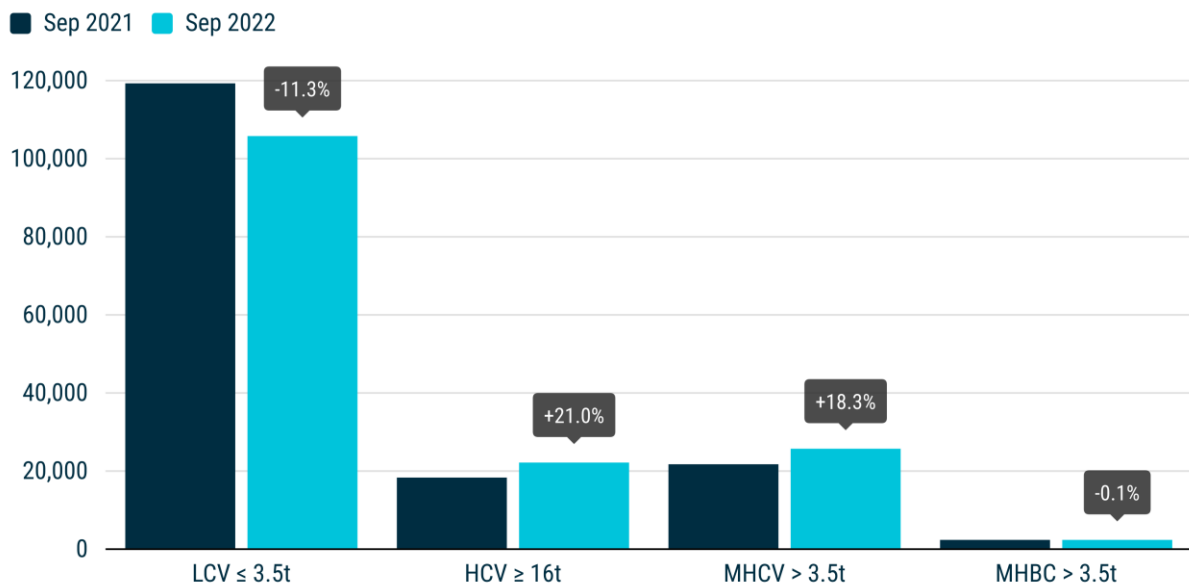


PRESS EMBARGO

8.00am CET (6.00am GMT), 26 October 2022

Commercial vehicle registrations: -17.6% nine months into 2022; -6.6% in September



TOTAL NEW COMMERCIAL VEHICLES

In September 2022, new commercial vehicle registrations across the EU fell again, marking the fifteenth consecutive monthly decrease. Despite a strong rebound in truck registrations, overall commercial vehicle sales contracted by 6.6% to 133,873 units, dragged down by the negative performance in the van segment. With the exception of Spain (+0.1%), all major markets in the EU faced declines: France (-11.0%), Italy (-10.7%) and Germany (-3.1%).

Over the first three quarters of 2022, EU commercial vehicle sales remained in negative territory (-17.6%), totalling nearly 1.2 million units. The region's four largest markets all posted negative results, with Spain recording the steepest decline (-23.0%).

NEW LIGHT COMMERCIAL VEHICLES (LCV) UP TO 3.5T²

September's registrations of new light commercial vehicles in the EU were down by 11.3% to 105,790 units. This negative trend was reflected in the weak performance of the four key markets in the region, which all suffered falls: Italy (-13.5%), France (-12.3%), Germany (-7.2%) and Spain (-3.5%).

¹ Data for Malta not available

² Including light buses & coaches

Nine months into 2022, EU new van registrations contracted by 21.2% compared to the same period one year ago. With the exception of Cyprus (+6.4%) and Slovakia (+0.2%), all the EU markets posted declines, including the four major ones: Spain (-27.7%), France (-22.4%), Germany (-18.9%) and Italy (-12.4%).

NEW HEAVY COMMERCIAL VEHICLES (HCV) OF 16T AND OVER³

September's registrations of new heavy trucks across the EU were strong, with the segment improving by 21.0%, as all the markets in the region – except for Portugal (-35.7%) – posted solid gains. Central European countries in particular provided a strong boost to last month's growth, even recording triple-digit percentage gains in Croatia (+173.5%) and Lithuania (+154.2%).

From January to September 2022, new heavy truck registrations increased by 4.6% to reach 188,067 units sold in the European Union. The two consecutive positive results in August and September helped to improve the year-to-date performance. As a result, three of the four EU key markets performed better than one year ago, with only Germany recording a slight decline (-0.8%).

NEW MEDIUM AND HEAVY COMMERCIAL VEHICLES (MHCV) OVER 3.5T⁴

New medium and heavy truck registrations in the EU increased by 18.3% in **September**. With the exception of Portugal (-32.6%), all the region's markets positively contributed to the overall growth, including the four major ones: Spain (+22.8%), Germany (+11.9%), France (+3.0%) and Italy (+3.0%).

Nine months into the year, new trucks sold across the European Union grew by 1.5%, as the gains recorded in the last two months brought the cumulative result into positive territory. Central European countries largely contributed to this positive performance (+9.6%). On the other hand, among the four major Western European markets only Spain recorded growth (+10.3%).

NEW MEDIUM AND HEAVY BUSES & COACHES (MHBC) OVER 3.5T

In September 2022, EU registrations of new buses and coaches remained flat (-0.1%) with 2,370 units sold. The region's four largest markets recorded mixed results. France posted the sharpest decline (-19.6%), followed by Germany (-5.4%). Italy, on the other hand, saw a significant increase (+32.0%).

So far in 2022, new bus registrations fell by 4.8% to 20,457 units. Among the EU's four major markets, Spain was the only one to post growth (+29.3%). By contrast, Germany (-22.5%), France (-14.9%) and Italy (-9.4%) all suffered significant declines.

³ Excluding heavy buses & coaches

⁴ Excluding medium and heavy buses & coaches

PRESS EMBARGO FOR ALL DATA
8.00am CET (6.00am GMT), 26 October 2022

LIGHT COMMERCIAL VEHICLES (LCV) UP TO 3.5T¹
EUROPEAN UNION² + EFTA + UK

	SEPTEMBER			JANUARY-SEPTEMBER		
	Units		% change	Units		% change
	2022	2021	22/21	2022	2021	22/21
Austria	1,675	5,059	-66.9	16,618	45,146	-63.2
Belgium	4,746	5,156	-8.0	42,530	56,304	-24.5
Bulgaria	303	516	-41.3	3,612	5,299	-31.8
Croatia	453	716	-36.7	5,271	6,302	-16.4
Cyprus	180	167	+7.8	1,519	1,427	+6.4
Czech Republic	1,282	1,755	-27.0	12,511	14,332	-12.7
Denmark	2,472	2,502	-1.2	20,982	24,109	-13.0
Estonia	357	313	+14.1	2,949	3,322	-11.2
Finland	1,066	1,059	+0.7	8,252	10,094	-18.2
France	30,625	34,924	-12.3	256,870	330,888	-22.4
Germany	18,618	20,071	-7.2	163,640	201,887	-18.9
Greece	712	969	-26.5	7,180	8,015	-10.4
Hungary	1,569	1,673	-6.2	14,051	17,409	-19.3
Ireland ³	1,757	1,649	+6.5	21,004	26,390	-20.4
Italy ⁴	12,306	14,230	-13.5	119,809	136,825	-12.4
Latvia	199	220	-9.5	1,802	1,950	-7.6
Lithuania	318	231	+37.7	2,623	2,734	-4.1
Luxembourg	317	286	+10.8	2,869	3,567	-19.6
Netherlands	4,839	4,864	-0.5	44,357	52,965	-16.3
Poland	4,986	5,494	-9.2	45,992	55,260	-16.8
Portugal	1,893	1,772	+6.8	16,947	20,520	-17.4
Romania	1,146	1,276	-10.2	10,165	12,337	-17.6
Slovakia	577	699	-17.5	6,077	6,065	+0.2
Slovenia	515	762	-32.4	5,502	7,383	-25.5
Spain	9,603	9,954	-3.5	86,852	120,110	-27.7
Sweden	3,276	2,973	+10.2	24,525	28,628	-14.3
EUROPEAN UNION	105,790	119,290	-11.3	944,509	1,199,268	-21.2
EU14⁵	93,905	105,468	-11.0	832,435	1,065,448	-21.9
EU12⁶	11,885	13,822	-14.0	112,074	133,820	-16.3
Iceland	135	48	+181.3	1,328	892	+48.9
Norway	2,792	2,747	+1.6	20,842	26,120	-20.2
Switzerland	2,125	2,229	-4.7	18,284	22,396	-18.4
EFTA	5,052	5,024	+0.6	40,454	49,408	-18.1
United Kingdom	34,950	31,535	+10.8	213,576	267,236	-20.1
EU + EFTA + UK	145,792	155,849	-6.5	1,198,539	1,515,912	-20.9
EU14 + EFTA + UK	133,907	142,027	-5.7	1,086,465	1,382,092	-21.4

SOURCE: NATIONAL AUTOMOBILE MANUFACTURERS' ASSOCIATIONS

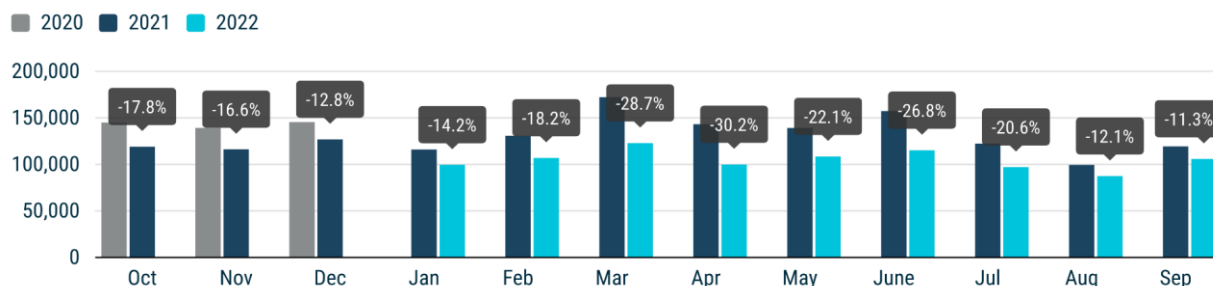
¹ Including light buses and coaches

² Data for Malta not available

³ LCV ≤6t ⁴ ANFIA estimates

⁵ Member states before the 2004 enlargement

⁶ Member states having joined the EU since 2004



PRESS EMBARGO FOR ALL DATA
8.00am CET (6.00am GMT), 26 October 2022

HEAVY COMMERCIAL VEHICLES (HCV) OF 16T AND OVER¹
EUROPEAN UNION + EFTA + UK

	SEPTEMBER			JANUARY-SEPTEMBER		
	Units 2022	Units 2021	% change 22/21	Units 2022	Units 2021	% change 22/21
Austria ²	523	385	+35.8	4,692	5,182	-9.5
Belgium	692	521	+32.8	5,494	5,043	+8.9
Bulgaria	320	258	+24.0	2,781	2,237	+24.3
Croatia	134	49	+173.5	944	789	+19.6
Cyprus	8	5	+60.0	29	37	-21.6
Czech Republic	622	530	+17.4	5,663	5,304	+6.8
Denmark	460	355	+29.6	3,243	3,014	+7.6
Estonia	90	57	+57.9	667	593	+12.5
Finland	223	161	+38.5	1,812	1,832	-1.1
France	3,370	3,157	+6.7	29,476	28,780	+2.4
Germany	4,439	4,062	+9.3	41,931	42,253	-0.8
Greece	47	33	+42.4	419	275	+52.4
Hungary	391	316	+23.7	3,893	3,015	+29.1
Ireland ³	165	141	+17.0	1,588	1,641	-3.2
Italy ⁴	1,613	1,502	+7.4	15,913	15,821	+0.6
Latvia	147	124	+18.5	1,340	1,031	+30.0
Lithuania	1,347	530	+154.2	7,161	5,948	+20.4
Luxembourg ⁵	103	77	+33.8	760	718	+5.8
Netherlands	1,010	707	+42.9	9,227	8,085	+14.1
Poland	3,036	2,462	+23.3	22,142	21,423	+3.4
Portugal	261	406	-35.7	2,435	2,720	-10.5
Romania	523	399	+31.1	4,734	4,187	+13.1
Slovakia	237	169	+40.2	2,121	1,932	+9.8
Slovenia	199	147	+35.4	1,732	1,358	+27.5
Spain	1,672	1,371	+22.0	14,079	12,658	+11.2
Sweden	543	408	+33.1	3,791	3,963	-4.3
EUROPEAN UNION	22,175	18,332	+21.0	188,067	179,839	+4.6
EU14	15,121	13,286	+13.8	134,860	131,985	+2.2
EU12	7,054	5,046	+39.8	53,207	47,854	+11.2
Iceland	18	16	+12.5	105	111	-5.4
Norway	378	344	+9.9	3,009	3,220	-6.6
Switzerland	263	219	+20.1	2,168	2,348	-7.7
EFTA	659	579	+13.8	5,282	5,679	-7.0
United Kingdom ⁵	3,373	2,665	+26.6	25,185	22,879	+10.1
EU + EFTA + UK	26,207	21,576	+21.5	218,534	208,397	+4.9
EU14 + EFTA + UK	19,153	16,530	+15.9	165,327	160,543	+3.0

SOURCE: NATIONAL AUTOMOBILE MANUFACTURERS' ASSOCIATIONS

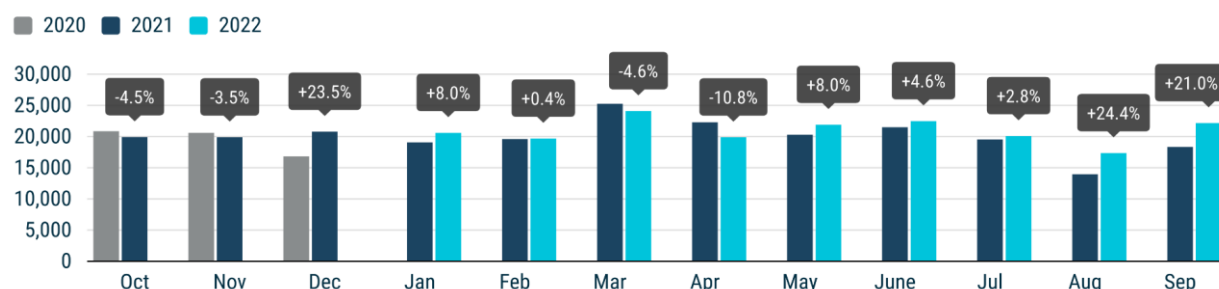
¹ Excluding heavy buses and coaches

² HCV ≥15t

³ HCV > 17t

⁴ ANFIA estimates based on vehicle registration certificates issued by the Italian Ministry of Transport

⁵ Estimates



PRESS EMBARGO FOR ALL DATA
8.00am CET (6.00am GMT), 26 October 2022

MEDIUM AND HEAVY COMMERCIAL VEHICLES (MHCV) OVER 3.5T¹
EUROPEAN UNION + EFTA + UK

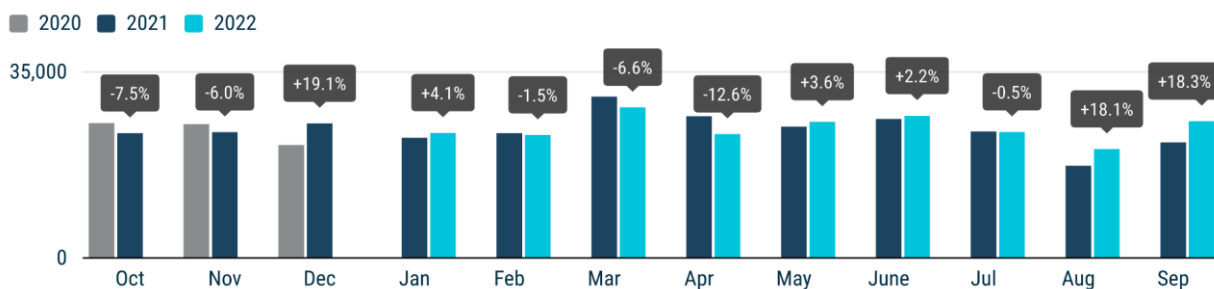
	SEPTEMBER			JANUARY-SEPTEMBER		
	Units 2022	Units 2021	% change 22/21	Units 2022	Units 2021	% change 22/21
Austria	539	390	+38.2	4,879	5,327	-8.4
Belgium	780	607	+28.5	6,192	6,093	+1.6
Bulgaria	329	268	+22.8	2,885	2,321	+24.3
Croatia	145	70	+107.1	1,123	997	+12.6
Cyprus	11	8	+37.5	80	66	+21.2
Czech Republic	725	607	+19.4	6,427	6,223	+3.3
Denmark	504	401	+25.7	3,565	3,340	+6.7
Estonia	93	62	+50.0	713	630	+13.2
Finland	302	265	+14.0	2,456	2,706	-9.2
France	3,694	3,587	+3.0	33,119	33,563	-1.3
Germany	6,247	5,585	+11.9	57,386	60,019	-4.4
Greece	60	45	+33.3	554	431	+28.5
Hungary	420	352	+19.3	4,129	3,323	+24.3
Ireland	187	180	+3.9	1,872	1,959	-4.4
Italy ²	1,838	1,785	+3.0	18,799	19,037	-1.3
Latvia	148	129	+14.7	1,365	1,087	+25.6
Lithuania	1,362	549	+148.1	7,238	6,032	+20.0
Luxembourg	116	95	+22.1	831	802	+3.6
Netherlands	1,110	831	+33.6	10,085	9,184	+9.8
Poland	3,263	2,682	+21.7	23,977	23,249	+3.1
Portugal	306	454	-32.6	2,808	3,164	-11.3
Romania	531	423	+25.5	4,872	4,396	+10.8
Slovakia	261	185	+41.1	2,337	2,166	+7.9
Slovenia	207	153	+35.3	1,820	1,472	+23.6
Spain	1,942	1,582	+22.8	16,380	14,852	+10.3
Sweden	600	444	+35.1	4,174	4,425	-5.7
EUROPEAN UNION	25,720	21,739	+18.3	220,066	216,864	+1.5
EU14	18,225	16,251	+12.1	163,100	164,902	-1.1
EU12	7,495	5,488	+36.6	56,966	51,962	+9.6
Iceland	24	30	-20.0	175	215	-18.6
Norway	487	468	+4.1	4,175	4,735	-11.8
Switzerland	309	264	+17.0	2,529	2,776	-8.9
EFTA	820	762	+7.6	6,879	7,726	-11.0
United Kingdom ³	4,329	3,669	+18.0	32,589	31,610	+3.1
EU + EFTA + UK	30,869	26,170	+18.0	259,534	256,200	+1.3
EU14 + EFTA + UK	23,374	20,682	+13.0	202,568	204,238	-0.8

SOURCE: NATIONAL AUTOMOBILE MANUFACTURERS' ASSOCIATIONS

¹ Excluding buses and coaches over 3.5t

² ANFIA estimates based on vehicle registration certificates issued by the Italian Ministry of Transport

³ Estimates



PRESS EMBARGO FOR ALL DATA
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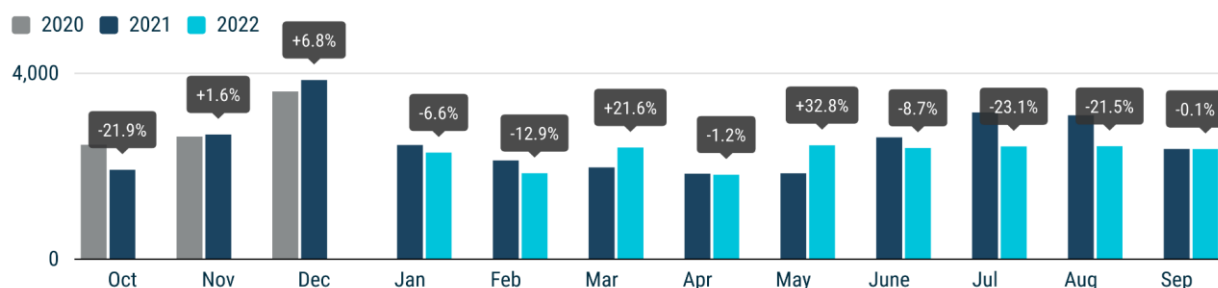
MEDIUM AND HEAVY BUSES & COACHES (MHBC) OVER 3.5T
EUROPEAN UNION + EFTA + UK

	SEPTEMBER			JANUARY-SEPTEMBER		
	Units		% change 22/21	Units		% change 22/21
	2022	2021		2022	2021	
Austria	78	35	+122.9	617	602	+2.5
Belgium	27	78	-65.4	491	828	-40.7
Bulgaria	4	17	-76.5	121	125	-3.2
Croatia	9	1	+800.0	164	106	+54.7
Cyprus	4	4	+0.0	46	19	+142.1
Czech Republic	39	46	-15.2	986	791	+24.7
Denmark	82	3	+2,633.3	532	415	+28.2
Estonia	8	3	+166.7	258	198	+30.3
Finland	24	9	+166.7	250	336	-25.6
France	442	550	-19.6	4,342	5,103	-14.9
Germany	400	423	-5.4	3,204	4,133	-22.5
Greece	12	38	-68.4	163	317	-48.6
Hungary	40	96	-58.3	262	834	-68.6
Ireland	9	45	-80.0	244	303	-19.5
Italy ¹	487	369	+32.0	2,369	2,614	-9.4
Latvia	8	4	+100.0	262	188	+39.4
Lithuania	0	10	-100.0	85	118	-28.0
Luxembourg	35	10	+250.0	265	132	+100.8
Netherlands	8	36	-77.8	228	312	-26.9
Poland	65	99	-34.3	822	1,056	-22.2
Portugal	43	29	+48.3	1,287	376	+242.3
Romania	64	46	+39.1	572	554	+3.2
Slovakia	45	6	+650.0	277	146	+89.7
Slovenia	12	10	+20.0	71	60	+18.3
Spain	377	377	+0.0	1,694	1,310	+29.3
Sweden	48	28	+71.4	845	516	+63.8
EUROPEAN UNION	2,370	2,372	-0.1	20,457	21,492	-4.8
EU14	2,072	2,030	+2.1	16,531	17,297	-4.4
EU12	298	342	-12.9	3,926	4,195	-6.4
Iceland	1	3	-66.7	17	20	-15.0
Norway	37	39	-5.1	461	986	-53.2
Switzerland	24	47	-48.9	237	401	-40.9
EFTA	62	89	-30.3	715	1,407	-49.2
United Kingdom ²	364	545	-33.2	3,404	3,011	+13.1
EU + EFTA + UK	2,796	3,006	-7.0	24,576	25,910	-5.1
EU14 + EFTA + UK	2,498	2,664	-6.2	20,650	21,715	-4.9

SOURCE: NATIONAL AUTOMOBILE MANUFACTURERS' ASSOCIATIONS

¹ ANFIA estimates based on vehicle registration certificates issued by the Italian Ministry of Transport

² Estimates



PRESS EMBARGO FOR ALL DATA
8.00am CET (6.00am GMT), 26 October 2022

TOTAL NEW COMMERCIAL VEHICLES (CV), BY MARKET
EUROPEAN UNION + EFTA + UK

	SEPTEMBER			JANUARY-SEPTEMBER		
	Units		% change	Units		% change
	2022	2021	22/21	2022	2021	22/21
Austria	2,292	5,484	-58.2	22,114	51,075	-56.7
Belgium	5,553	5,841	-4.9	49,213	63,225	-22.2
Bulgaria	636	801	-20.6	6,618	7,745	-14.6
Croatia	607	787	-22.9	6,558	7,405	-11.4
Cyprus	195	179	+8.9	1,645	1,512	+8.8
Czech Republic	2,046	2,408	-15.0	19,924	21,346	-6.7
Denmark	3,058	2,906	+5.2	25,079	27,864	-10.0
Estonia	458	378	+21.2	3,920	4,150	-5.5
Finland	1,392	1,333	+4.4	10,958	13,136	-16.6
France	34,761	39,061	-11.0	294,331	369,554	-20.4
Germany	25,265	26,079	-3.1	224,230	266,039	-15.7
Greece	784	1,052	-25.5	7,897	8,763	-9.9
Hungary	2,029	2,121	-4.3	18,442	21,566	-14.5
Ireland	1,946	1,874	+3.8	23,120	28,652	-19.3
Italy	14,631	16,384	-10.7	140,977	158,476	-11.0
Latvia	355	353	+0.6	3,429	3,225	+6.3
Lithuania	1,680	790	+112.7	9,946	8,884	+12.0
Luxembourg	468	391	+19.7	3,965	4,501	-11.9
Netherlands	5,957	5,731	+3.9	54,670	62,461	-12.5
Poland	8,314	8,275	+0.5	70,791	79,565	-11.0
Portugal	2,242	2,255	-0.6	21,042	24,060	-12.5
Romania	1,741	1,745	-0.2	15,609	17,287	-9.7
Slovakia	883	890	-0.8	8,691	8,377	+3.7
Slovenia	734	925	-20.6	7,393	8,915	-17.1
Spain	11,922	11,913	+0.1	104,926	136,272	-23.0
Sweden	3,924	3,445	+13.9	29,544	33,569	-12.0
EUROPEAN UNION	133,873	143,401	-6.6	1,185,032	1,437,624	-17.6
EU14	114,195	123,749	-7.7	1,012,066	1,247,647	-18.9
EU12	19,678	19,652	+0.1	172,966	189,977	-9.0
Iceland	160	81	+97.5	1,520	1,127	+34.9
Norway	3,316	3,254	+1.9	25,478	31,841	-20.0
Switzerland	2,458	2,540	-3.2	21,050	25,573	-17.7
EFTA	5,934	5,875	+1.0	48,048	58,541	-17.9
United Kingdom	39,643	35,749	+10.9	249,569	301,857	-17.3
EU + EFTA + UK	179,450	185,025	-3.0	1,482,649	1,798,022	-17.5
EU14 + EFTA + UK	159,772	165,373	-3.4	1,309,683	1,608,045	-18.6

SOURCE: NATIONAL AUTOMOBILE MANUFACTURERS' ASSOCIATIONS

